

THE CORNER INFORMER

The Newsletter of The Southeastern Michigan Veterinary Medical Association

Volume 27 Issue 3 September 2021

OUR PRESIDENT'S ADDRESS

Hi fellow SEMVMA members. It's that time of year in Michigan where our days are getting shorter and colder. Your SEMVMA Board has been behind the scenes working tirelessly to make sure we are bringing quality continuing

education as well as stellar social events.

As always, the Annual Golf Outing was a great success. We had lots of participants and some fabulous raffle prizes. One particular golfer apparently had the lucky ticket and won several raffle prizes. Thanks to the generosity of all that participated, we were able to donate just over \$6,000 to Leader Dogs for the Blind.

Your SEMVMA board has still been hard at work this summer finalizing our continuing

education series. With the current changing times, we struggled with the best way to present the CE content to our members. We are excited to be able to offer in person CE as well as a virtual option to ensure the comfort of all of our members. Members should have received an email from SEMVMA with a link to this year's CE series. We are covering a wide range of topics to ensure that there is something for everyone to enjoy.

We have not only been busy working on offering the best continuing education, but also how we can give back to our members, particularly the newer graduates. We are excited to announce we will be offering Student Loan Debt Reduction Awards. This is an award for newer graduates to

apply for that will directly go towards reducing their student loan debt. You will find more details on how to apply and the application criteria inside this newsletter.



Nicole Grube

As the days are getting shorter and we approach fall, I find myself trying to enjoy every ounce of sunshine possible - whether that be outside in my yard or at my kids' football and cheer practices. It is refreshing to see activities still proceeding; in particular kids being able to participate in the sports and extracurricular activities they enjoy. As we start back to school, however, we are still met with uncertainty. Will the kids stay in person? Will the kids end up going all virtual? Will the kids be allowed to participate in sports? We won't ever know these answers

ahead of time. One take away I have learned during these trying COVID times is to have a positive attitude. Yes, virtual school is not ideal, and cancelling sporting events is not fun for anyone, but the children look to us on how they should react. If we react with anger and frustration, that is exactly how they will react. Instead let us try and take a step back and hopefully these short-term inconveniences will make things better for us all in the long run.

Stay well my fellow members and remember in a world where you can be anything, be kind.

Cheers,

– Nicole Grube

Southeastern Michigan Veterinary Medical Association

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2021/2022 CE PROGRAM

Veterinary Program

10/20/2021 – Dr. Clara Moran/Soft Tissue Surgery Sponsor: Elanco

11/03/2021 – Dr. Clarke Atkins/Cardiology Sponsor B.I.

12/15/2021 – Dr. Barbara Kitchell/Oncology Sponsor: Anivive Life Sciences

02/09/2022 – Dr. Stephen Carey/Respiratory Sponsor: Zoetis

03/02/2022 – J. Catharine Scott-Moncrieff/Endocrinology Sponsor: Idexx

We would like to thank our sponsors for their support!

Technician Program

10/20/2021 - Dr. Clara Moran/Wound Care

11/03/2021 – Julie Azzopardi, LVT, VTS/Cardiology

12/15/2021 – Dr. Barbara Kitchell/Oncology

02/09/2022 – Heidi Reuss-Lamky, LVT, VTS/Understanding Capnography & Upper Airway Disease

03/02/2022 – Mallory Olson, LVT, VTS, (ECC, Nutrition)/Critical Care Nutrition

For each SEMVMA member in your practice, one technician or staff member can attend each of the seminars for FREE. The cost for additional staff members or for the staff of non-SEMVMA members is our regular charge of \$35. You must RSVP to ensure a meal and proceedings. Seminars will be held at the Management Education Center.

Management Education Center 811 West Square Lake Road Troy, MI (248) 879-2456 http://www.mectroy.com/

Please note there will also be a virtual option for all of our seminars. For more details, please visit our website at www.semvma.vet



Pawsitive Steps Rehabilitation & Sports Medicine is proud to announce that two of our team members have been invited to speak at the upcoming Michigan Veterinary Conference in Novi. Colleen Lum, LVT CCRVN, CCFT, and Cathryn Adolph, LVT, CCRP, CCFT, will be speaking for the second time at the MVC in the technician track. Official titles for the lectures have not been announced, but topics include how postures can aid the diagnosis of pain, degenerative myelopathy with a focus on client education, and how wheelchairs can help your patients.

WE WANT TO HEAR FROM YOU! Our goal of this section is to let members know what is occurring in our lives outside of veterinary medicine. Please notify us of your recent family additions, graduations, honors, achievements, fund raising activities, civic group associations, outdoor activities and the like. Please call us at 248-651-6332 or email us at adminsemvma@semvma.com

MEMBERSHIP COMMITTEE REPORT

Please join us in welcoming the following new members to SEMVMA...

Dr. Marilyn Begeny, MSU, 1986 - VCA, Farmington Hills, MI

Dr. Jillian Chase, MSU, 2016 - Westarbor Animal Hospital, Ann Arbor, MI

The 2021 membership committee is composed of 3 members:

Emily Socks, DVM harri812@gmail.com, Tari Kern, DVM tkerndvm@yahoo.com and Tim Duncan, DVM, Duncan@oaklandanimal.com. Please feel free to contact any of us if you have any questions. If you know of a veterinarian in the area who is not a member but may be interested in joining, please contact any member of the membership committee of the SEMVMA office and we will be happy to send them information.

2021 SEMVMA GOLF OUTING

After a one-year hiatus due to the pandemic, the SEMVMA Golf outing returned to Tanglewood Golf Course on Wednesday, August 11th. The biggest change was the retirement of long-time chairperson of the event, Dr. Greg Lott. His replacements, Drs. Frank Carmona and Dave Smith, did an excellent job of making sure things ran smoothly and everyone had a wonderful day. The weather cooperated for most of the day as the majority of the 72 golfers finished their round before the rain came.

The team of Codie Davies, Brandon Gunn, Matt Foster and Will Zellweger had a winning score of 60, which was 12 under par. Joe Santieu and Faithful Companion Pet Cremation Services sponsored the contest holes with the following winners:

Longest drive for Men: Brandon Gunn and Steve Poindexter

Longest drive for Women: Donna Daniels and Jen Covey

Closest to the Pin for Men: David Smith and Joe Tremonti

Closest to the Pin for Women: Donna Daniels

Longest Putt: Nick Smith

Closest to the pin 2nd shot: Dave Wilmer, which was in the hole from 92 yards away

This year's event raised just over \$6000 for Leader Dogs for the Blind in Rochester Hills. SEMVMA would like to thank all of the participants and especially the following sponsors:

Boehringer Ingelheim, Heska/Cuattro, Idexx, Oakland Veterinary Referral Services, Pawsitive Steps
Rehabilitation & Sports Medicine, Cats Radioiodine Treatment Center, Veterinary Cardiology Consultants,
Elanco, Veterinary Life Coach, Veterinary United, Covetrus Animal Health, Peak Practice Transitions,
Affiliated Veterinary Hospital, Midwest Veterinary Supply, Merck Animal Health, EW Smith Agency,
Animal Emergency Center and Patterson Veterinary Supply

Please mark your calendar for next August and join us for a day of golf, fun and camaraderie to support a great organization.



Save The Date!

Membership Celebration January 12, 2022

Join us for dinner as we appoint our new board and council members followed by our speaker, comedian Walter Brown, LVT!

The Townsend Hotel Birmingham, MI

This event is free to attend for members and a guest

Look for your formal invitation in the mail

In Memoriam

Dr. Beverley Frommert passed away August 12, 2021 at the age of 83. Dr. Frommert graduated from Michigan State University, CVM in 1964.

She opened Brookeside Veterinary Hospital in Ann Arbor, MI in 1974 where she was working full-time. Dr. Frommert has been a member of the SEMVMA since 1984; she saw the value in Continuing Education and attended seminars.

She had a special passion for Standard Poodles.

YOUR ADVERTISEMENT COULD BE RIGHT HERE!



Contact Barb at 248-651-6332 or www.semvma.com

STUDENT LOAN DEBT REDUCTION AWARDS

The SEMVMA is concerned about the cost of veterinary education and the accumulated student debt. The AVMA has estimated the average debt load is now \$183,000. We realize student debt only adds to the stress of new graduates and we would like to take action to reduce the debt load.

The SEMVMA is proud to announce that we will be awarding two \$5000 awards to recent graduates during the January Membership Celebration to reduce their student debt. This will be awarded to two members who meet specific requirements. We intend to choose 2 recipients per year who meet the following requirements:

- Have graduated in the last 3 years (2019 to 2021)
- Are members of the SEMVMA
- Work in one of the 9 counties that our membership derives from (Wayne, Oakland, Washtenaw, Monroe, Livingston, Lapeer, Genesee, St. Clair & Windsor)
- Have active student loan debt that can be verified from a lending institution. Each award
 shall be granted to a recognized student loan provider or debtor organization.
- Have not received the award in the past

An application may be obtained via the SEMVMA office and submitted by October 15, 2021. The award will be chosen at random in the presence of a quorum of the SEMVMA Board of Directors (BOD) during the November or December BOD meeting. Awardees will be notified and invited specifically to the Membership Celebration dinner in January. The award will be submitted directly to the loan originator or institution.

Please spread the word and encourage your new graduates to apply. We hope this effort will make a difference in the lives of the awarded individuals and make you proud to be a member of the SEMVMA.

NEWSLETTER ADVERTISEMENT POLICY

In order to preserve the educational and informative purpose of the SEMVMA newsletter, the SEMVMA council adopts the following policy regarding advertising. Ads should be submitted to Barb at adminsemyma@semyma.com

Practices or businesses with a common owner shall be treated as one business or practice for the purpose of this policy (referred to as "Common Owner Business or Practice"). A common owner is a person or entity which owns 5% or more of an entity or practice. Shareholders or sole proprietors of an entity or practice shall be considered an owner along with the entity that holds an interest in the business or practice.

Corporate ¼ page ads are limited to one business, owner or corporation for each issue of the SEMVMA newsletter. This is in the interest of having the newsletter inform the association and not overwhelm them with ads. The SEMVMA council may modify or waive the application of this policy on a case by case basis at the discretion of the council. Ads will run only once unless a request is submitted to the Administrative Secretary to run longer. Classified ads are \$15 for 60 words or less and \$25 for 61–100 words. Corporate ¼ page ads are \$135 per issue or \$500 for four issues. Payment is due at the time of the initial ad placement.

SEMVMA Members interested in providing Relief Veterinary Services can advertise in the newsletter at no charge. The classified ads must follow the same guidelines regarding number of words and deadline restrictions as all other classified ads. If you are a SEMVMA member interested in placing a classified ad, please contact Barb at 888-SEMVMA-5 or www.adminsemvma@semvma.com.

Newsletters are published quarterly: on March 15th, June 15th, September 15th and December 15th. All ads should be submitted to the SEMVMA office by the 15th of the month preceding publication.





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OPPORTUNITIES

VETERINARIANS

Leader Dogs for the Blind, Rochester, MI-Relief Veterinarian, Part-time variable hours. Reporting to the Director of Canine Health Services, this position is responsible for providing relief veterinary services and assisting in establishing the health and highest quality standards of care of dogs in training, breeding stock dogs, puppies being raised for training and consultation for clients' dogs after training. Doctor of Veterinary Medicine or Veterinariae Medicinae Doctoris degree from an accredited institution required. A minimum of three years of veterinary experience required, five years of experience preferred. If you are interested in this role, please apply at https://www.paycomonline.net/v4/ats/web.php/jobs/ViewJobDetails?job=37628&clientkey=43 2B00859E877B824B2E13516B0D737A

Platte Lake Veterinary Clinic, in Honor, Michigan is searching for an associate veterinarian of any experience level to add to our two-doctor staff. We serve a diverse range of medical and surgical cases and are open to seeing all species. We are equipped with in-house lab, digital full body radiography, digital dental radiography and full pharmacy. Our staff (including two LVTs who are also certified in veterinary dentistry) strive to practice "fear free" patient handling. Our veterinarians enjoy a balance between work and a casual lifestyle, work 4 days a week and no after hour emergencies. Please send resumes to fwatson@heartlandvetpartners.com

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We are a 2-doctor practice looking to add another doctor. We are seeking an Associate Veterinarian who is looking for the opportunity to join our team that focuses on educating clients on the highest quality care and building lifelong relationships with pets and pet owners. Our clientele is highly invested in their pet's health and will follow through with your recommendations; allowing you to practice high-quality medicine. In addition to routinely updating our equipment and online presence, this year a new facility will be constructed! If you are interested, please send resumes to: fwatson@heartlandvetpartners.com

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At Advanced Veterinary Medical Center, our two-doctor practice is excited to add another veterinarian to our team. Why are we adding another doctor...GROWTH! Our support staff is top-notch, allowing you to be focused on patient care and not bogged down with busywork. We see a diverse range of medical and surgical cases, and you would be welcome to perform whatever procedures you are comfortable with. We are equipped with digital radiography, dental radiography, ultrasound, surgical laser, and full IDEXX in-house lab allowing you to pursue rewarding work-ups while always having the option to refer when needed. Please send resumes to: fwatson@heartlandvetpartners.com

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Part or Full-time veterinarian needed. We are a busy, well-established, AAHA accredited, small animal practice in Livonia, MI. We have a well-trained staff and offer ultrasound, digital Xray, laser therapy, in-house blood work, top level medicine, surgery and dentistry with digital X-ray. We are looking for a team player with strong client communication skills. We can accommodate interest in surgery, dentistry, ultrasound and acupuncture. Flexible hours and multiple benefits. Contact Laura or Nancy at levanvet@levanvet.com

Companion Animal Hospital: Our team consists of 2 full-time general practitioners and a dedicated compassionate and knowledgeable support team. We are seeking a part-time or full-time veterinarian to join our team. Client communication is very important to our standard of care, along with thorough comprehensive exams, diagnostics, and treatment plans. We value progressive medicine, participating in continuing education, and collaborating with other veterinarians to stay up to date with the latest medical developments. We routinely see dogs, cats, rabbits, and pocket pets. If you have an interest in dentistry, surgery, ultrasonography, Integrative Medicine, or exotics, please reach out to fwatson@heartlandvetpartners.com

Full/Part-time small animal veterinarian needed for a well-established, progressive, multi-doctor practice in Livonia. Well-equipped hospital with ultrasound, Cardell monitors, digital dental radiography, Companion laser, in-house laboratory equipment, and digital radiography. Must have great client communication skills, commitment to a teamwork approach, and practice compassionate high quality medicine. Loyal, long-term clientele and staff. LVTs utilized. Excellent benefits. Email resume to Jessica@dadamoveterinary.com

TECH WANTED

Bayne Mobile Veterinary Services is seeking applications for a licensed veterinary technician for a house call veterinary practice in Oakland and Macomb counties. Looking for part-time employee, (12 – 15 hours per week). Pay commensurate with experience. Duties include riding on mobile veterinary calls for dogs and cats plus some administrative work such as calling clients on telephone for follow up and entering data in computer. Applicant must be certified as an LVT, be computer literate and have excellent communication skills with clients. Please send resume to bmvs3005@gmail.com and/or call 248-506-1104

Licensed Veterinary Technician wanted for a busy, well established, AAHA accredited, small animal practice in Livonia, MI. We have a well trained staff and excellent clientele. Competitive salary, benefits, continuing education and flexible hours are available. Come join a team where all of your technical skills are utilized. We are a full service hospital providing surgery, dental, digital radiology, ultrasound and in-house lab equipment. Looking for a self-motivated, detail oriented team player with great communication skills. Contact Laura or Nancy at levanyet@levanyet.com

CLINICS FOR SALE

Are you ready to buy or sell a veterinary practice? Valuations, consultations. Buying or selling, I can help. Call or text Dr. Fred Zydeck, Broker, at: 248-891-3934 or email: fzydeck@aol.com

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Remember how GREAT it feels to go Up North? How would you like to LIVE THERE?!? This one doctor small animal practice can let you do just that! We are ideally centrally located in the U.P. The practice grossed just under \$1,000,000 last year. A new owner can expect to clear \$200,000 after debt service. If you enjoy ice fishing, snowmobiling, riding the ORV trails, hunting, kayaking, and just being surrounded by nature, this is the perfect spot for you! For more detailed information, call Dr. Laskaska at 906-786-1878 during regular hours or 906-789-6020 after hours. Email: info@bayvetclinic.com

Charlevoix County, Michigan - Small Animal Veterinary Practice: 2,000 SF Facility. Includes real estate. Gross revenue over \$790K in 2020 (30% higher than 2019). Up 47% this year! Estimated after-debt income over \$218K! Current owner willing to continue working in part-time capacity and help wherever needed for negotiable period. (Code: MI4) Contact: PS Broker 800.636.4740 I info@psbroker.com I www.psbroker.com

Cheboygan County, Michigan - Small Animal Veterinary Practice: 2,064 SF facility on 1 acre of real estate. Gross revenue over \$696K. Estimated after-debt income of \$210K for new owner! (Code: MI6) Contact: PS Broker 800.636.4740 | info@psbroker.com | www.psbroker.com

Eaton County, Michigan - Small Animal Veterinary Practice: 1,700 SF facility. Includes real estate and storage building. Gross revenue over \$753K. Estimated after-debt income of \$193K for new owner! (Code: MI5) Contact: PS Broker 800.636.4740 | info@psbroker.com | www.psbroker.com

Upper Peninsula. Small animal practice near Marquette grossing \$676K. Practice is offered at \$410K, real estate offered at \$100K. (MI-3060) Contact Total Practice Solutions Group, Dr. Kurt Liljeberg, (440) 933-4522, or kurt@tpsgsales.com.

Saginaw Area. Small animal practice grossing \$738K. Practice is offered at \$445K, real estate offered at \$390K. (MI-5000) Contact Total Practice Solutions Group, Dr. Kurt Liljeberg, (440) 933-4522, or kurt@tpsgsales.com.

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PRICE REDUCED! Upper Peninsula, near Escanaba. Small animal practice grossing over \$990K. Practice is offered at \$945K, real estate offered at \$105,000. Buyer income of over \$200K after expenses. Well-equipped. Call for more information! (MI-5030) Contact Total Practice Solutions Group, Dr. Kurt Liljeberg, (440) 933-4522, or kurt@tpsgsales.com.

Central Upper Peninsula Area. Long standing small animal practice, 1.5 FTE DVM, grossing \$691K with potential for growth. Practice is offered at \$600K, real estate offered at \$165K. (MI-5060) Contact Total Practice Solutions Group, Dr. Kurt Liljeberg, (440) 933-4522, or kurt@tpsgsales.com.

Washtenaw county - small animal clinic, affordable, updated modern facility. Great Practice. Additional practice listings in metro Detroit & other MI locations, for practice valuation, buying or selling assistance call Robert Eberline CPA, Peak Practice Transitions - roberte@peaktransitions.com, cell 248.390.5664

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