

THE CORNER INFORMER

The Newsletter of The Southeastern Michigan Veterinary Medical Association

Volume 28 Issue 2 June 2022

OUR PRESIDENT'S ADDRESS

Hello fellow SEMVMA members! I hope you are all technicians, spouses, staff, friends, family, clients, etc). surviving these extremely trying and busy times. I know I wish for days when I had a break here and

there in appointments! I hope we all get a reprieve soon from how busy we all have been. Despite all our extremely busy schedules, your SEMVMA council has been hard at work coordinating some amazing continuing education this year. We are excited to be able to continue offering in-person CE as well as virtual (therefore a hybrid option for all our members). In-person CE offers us the ability to see each other, have some conversations, and eat some great

food while learning practical veterinary medicine tips and tricks. The hybrid option allows for learning those amazing tips and tricks from the comfort of home while still being able to interact/ask questions live with the speaker. The virtual option is not recorded, so members must be logged in live. Stay tuned for the continuing education schedule and list of speakers/ bios and topics soon.

We are excited to be able to host the Annual Golf Outing! This is scheduled for August 10th and will benefit Leader Dogs for the Blind. Anyone who loves golfing is encouraged to attend (veterinarians,

Come out and help support our amazing leader dogs! Also, just a friendly reminder to pay your annual dues

if you have not.

New to this newsletter is a special "zebra case" that we had at our veterinary clinic. If you have a special case you would like to share in an upcoming newsletter, I encourage you to reach out to our newsletter editor, Emily Socks, at harri812@gmail.com.

I hope you all have wonderful summer plans and maybe life will be getting back to "normal" soon. I know my summer is filled with lots of weddings!

I look forward to being able to celebrate with family and friends. I hope that all of you can get out and take a break from your busy schedules and have some needed rest and fun. It surely is well deserved. I appreciate our small veterinary community very much and how we all do our best to help each other out. Special thank you to all our emergency veterinarians/ staff members who are seemingly extra busy as of late. We are all feeling the stress of being twice as busy with half as much staff. Continue spreading kindness and grace.





Michelle Meyer, DVM

Southeastern Michigan Veterinary Medical Association

PO Box 4030 Southfield, MI 48037

> Office Hours Monday–Friday 9 AM–Noon

www.semvma.com adminsemvma@semvma.com

> 1-248-651-6332 Fax 1-248-651-6333

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2022/2023 CE PROGRAM

VETERINARY PROGRAM

10/26/2022 - Dr. Victoria Lukasik - Anesthesia/Pain Management

11/16/2022 - Dr. Martha Cline - Nutrition

12/14/2022 - Dr. Kelly St. Denis - Feline Medicine

01/25/2023 – Dr. Marie Hopfensperger – Behavior

03/01/2023 – Dr. Devon Wallis Hague – Neurology

Sign-in for the conference begins at 8:15 am, with the seminar beginning at 9:00 am. Continental breakfast and full lunch are included. The seminars will conclude at 5:00 pm.

TECHNICIAN PROGRAM

10/26/2022 - Dr. Victoria Lukasik - Anesthesia/Pain Management

11/16/2022 - Dr. Martha Cline - Nutrition

12/14/2022 - Dr. Kelly St. Denis - Feline Medicine

01/25/2023 - Jessica Buccilli, LVT - Behavior

03/01/2023 - T.B.A.

Sign-in and dinner for the conference begins at 5:45 pm with the seminar starting at 6:30 pm. The seminars will conclude at 8:30 pm.

For each SEMVMA member in your practice, one technician or staff member can attend each of the seminars for FREE. The cost for additional staff members or for the staff of non-SEMVMA members is our regular charge of \$35. You must RSVP to ensure a meal and proceedings. Seminars will be held at the Management Education Center.

Management Education Center 811 West Square Lake Road, Troy, MI (248) 879-2456, http://www.mectroy.com/

You can attend our meetings in person or virtual, your choice! Please contact Barb at the SEMVMA Office to register (248) 651-6332 adminsemvma@semvma.vet



SAVE THESE DATES! UPCOMING ACTIVITIES



28th Annual SEMVMA Golf Outing

Tanglewood Golf Course – 9:00 am shotgun start ***Please note the earlier start time*** Look for the enclosed registration sheet. Sponsorship opportunities are still available. Become a "hole sponsor" for \$250 or "ball sponsor" for \$100 (48 balls with your company logo). Please consider donating a raffle prize to aid in raising funds for Leader Dogs for The Blind.



SEMVMA Summer Party

Packard Proving Grounds Additional Details To Follow

ARE YOU AWARE THAT THE SEMVMA OFFERS STUDENT LOAN DEBT REDUCTION AWARDS?

The SEMVMA is concerned about the cost of a veterinary education and the accumulated student debt. The AVMA has estimated the average debt load is now \$183,000. We realize student debt only adds to the stress of new graduates and we would like to take action to reduce the debt load.

The SEMVMA is proud to announce that we will be awarding two \$5000 awards to recent graduates during the January Membership Celebration Dinner to reduce their student debt. This grant will be awarded to two members who meet specific requirements. We intend to choose 2 recipients per year who meet the following requirements:

- Have graduated in the last 3 years (2020, 2021, 2022)
- Are members of the SEMVMA
- Work in one of the 9 counties that our membership derives from (Wayne, Oakland, Washtenaw, Macomb, Monroe, Livingston, Lapeer, Genesee, St. Clair & Windsor).
- Have active student loan debt that can be verified from a lending institution. Each award shall be granted to a recognized student loan provider or debtor organization.
- Have not received the award in the past

An application may be obtained via the SEMVMA office and submitted by October 14, 2022. The award will be chosen at random in the presence of a quorum of the SEMVMA Board of Directors during the November or December BOD meeting. Awardees will be notified and invited specifically to the January Membership Celebration Dinner. The award will be submitted directly to the loan originator or institution.

Please spread the word and encourage your new graduates to apply. We hope this effort will make a difference in the lives of the awarded individuals and make you proud to be a member of the SEMVMA. An application to apply is available on the SEMVMA website.

MEMBERSHIP COMMITTEE REPORT

Please join us in welcoming the following new members to SEMVMA...

Dr. Alysha Vincent, MSU, 2016 – Oakland Veterinary Referral Services, Bloomfield Hills, MI

Dr. Karen Schantz, MSU, 2006 – Lilley Veterinary Medical Center, Canton, MI

Dr. Sarah James, MSU, 1997 – Tail Waggers 1990, Livonia, MI

The 2022 membership committee is composed of 3 members:

Becky Dietlin, DVM bbarrdvm@gmail.com, Emily Socks, DVM harri812@gmail.com, and Tim Duncan, DVM Duncan@oaklandanimal.com. Please feel free to contact any of us if you have any questions. If you know of a veterinarian in the area who is not a member, but may be interested in joining, please contact any member of the membership committee of the SEMVMA office and we will be happy to send them information.

"ZEBRA" CASE

One of our receptionists had a family member with an intact male, German Wirehaired Pointer puppy that was a little too much with his work schedule. One of our LVT's decided to adopt him. "Jack" was obtained from a breeder. At 15 weeks old, he was running in the backyard and bonked his head on a boat hitch causing his head to have a large hematoma. Our LVT brought him in with a giant swelling on his head.







A CBC was within normal limits, no petechiae or ecchymosis seen, and he clotted fine from his blood draw. Aspiration of the swelling revealed blood. He was given some ice compresses and anti-inflammatory pain medication. Three weeks passed and his swelling did not improve, but he was otherwise normal. A CBC was repeated and still normal (low hematocrit but normal for a young puppy). Ultrasound of the swelling showed that it was solid. Clotting factors were run and PTT was elevated.





An extensive clotting profile was sent to Cornell and his Factor IX was extremely low. "Jack" has hemophilia B. The gene for Factor IX is on the X chromosome and hemophilia B is a recessive trait. Males inheriting an abnormal gene for Factor IX express a bleeding tendency, whereas females having 1 normal and 1 abnormal gene are asymptomatic carriers. The owners of relatives (dam and siblings) should be notified of these results to limit further propagation of the defect in the line of dogs. Hemophilia affected males exhibit a lifelong bleeding tendency. Elective surgical procedures should not be performed on affected males without preoperative transfusion. Exercise restriction may help limit joint bleeds and lameness; however, transfusion support may be needed to control hemorrhagic events. Blood products that supply active Factor IX include fresh whole blood, fresh frozen plasma, and cryosupernatants (source: Cornell University). Unfortunately, there is no treatment for this condition. In Jack's case, fresh frozen plasma was given IV to help replace his deficient clotting factors. These dog's typically live shortened lives because they bleed into their joints, spine, brain, etc. Sometimes the bleeding cannot be caught before it's too late. It's been shown that only 1 in 25,000 dogs have this condition. An Embark genetic profile was submitted (results are still pending) and the breeder has been notified. The breeder plans on getting both parents a blood test to Cornell that checks to see if they are carriers of this disease. If they are, he will not breed that dog anymore.

Submitted by Michelle Meyer of Serenity Animal Hospital

If you have a unique case and want to have it featured in an upcoming newsletter please email our newsletter editor, Emily Socks, at harri812@gmail.com.



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OPPORTUNITIES

MEDICAL DIRECTOR

MedVet Commerce is seeking a Medical Director with 5-7 years of progressive growth, experience and success, in a veterinary or other healthcare organization. Board-certified veterinary specialists or experienced ER DVM's are ideal, but Non-DVM's with significant medical leadership experience are also welcomed, including those from human healthcare. With MedVet, All of our doctors have the opportunity to become shareholders, we offer the benefits you expect, plus a Generous Signing Bonus, Competitive Compensation, Student Loan Repayment and Paid Parental Leave as well as a support system to be successful in this role. https://app.jobvite.com/j?cj=otHwjfwJ&&s=local VMA

VETERINARIANS

Would you like to work in a veterinarian office that's fun, and has a family- oriented atmosphere? We are looking for a positive, energetic Part- or Full-time veterinarian. We are a busy, well-established, AAHA accredited, small animal practice in Livonia, Mi. We have a well-trained, family-oriented staff with not a lot of turnover. We offer ultrasound, digital X-ray, laser therapy, in-house blood work, top level medicine, surgical laser for surgeries and dentistry with digital X-ray. We are looking for a team player with strong client communication skills. We can accommodate interests in surgery, dentistry, ultrasound and acupuncture. Flexible hours, competitive wages, funded continued education, and multiple benefits. Contact Laura or Nancy at levanvet@levanvet.com

MedVet is seeking an Emergency Veterinarian to join our Commerce, MI hospital. The ideal candidate thrives in a fast paced environment and is dedicated to practicing the highest quality of emergency medicine and critical care. \$50,000 signing bonus! - \$25,000 paid at signing and \$25,000 paid at 1 year anniversary. For information about this opportunity with MedVet, please apply on our website, www.medvet.com To submit a confidential CV, please email Amanda Purcell at Amanda.Purcell@ MedVet.com There are more positions listed on our website. Moving somewhere we don't currently have a posting? We still want to hear from you!

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Full/Part-time small animal veterinarian needed for a wellestablished, progressive, multi-doctor private practice in Livonia. Well-equipped hospital with ultrasound, Cardell monitors, digital dental radiography, Companion laser, in-house laboratory equipment, and digital radiography. Must have great client communication skills, commitment to a teamwork approach, and practice compassionate high quality medicine. Loyal, long-term clientele and staff. LVTs utilized. Excellent benefits. Email resume to Jessica@dadamoveterinary.com

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Why work for corporate when you can work for yourself? Come join our team, practice at AAHA accredited hospital. Small but growing 1 1/2 doctor practice, equipped with all the latest in medical equipment, fully staffed with 4 LVTS, 3 receptionists and one assistant. Advanced Dental procedures performed and will be taught if interested. Flexible hours. Rotate Saturdays (open until 12 noon) No after hour emergencies. Option of buy in or buy practice, owner will stay on as associate if desired. Located in North Macomb, a fast growing upper scaled community. Send Resume to gwilliamsdvm@pets-ahoy.com or call cell: 248 703 4997

Associate Veterinarian wanted - Tail Waggers 1990 is a 501(c)(3) non-profit organization located in Livonia, MI. A fast paced Wellness Center has a team of experienced Technicians and assistants. Our clinic offers superior flexibility, opportunity for growth, competitive pay commensurate with experience and more! Perform wellness checks, Vaccinations, Heart worm and/or feline leukemia combo testing. Flea/tick prevention medication consults and more. Veterinarians are expected to maintain compliance with federal, state and county regulatory agencies as it relates to professional medial and animal services. This position offers unlimited flexibility, part-time or full-time, depending on desired hours. There is a considerable amount of opportunity for growth and professional development. To apply, please email your resume and a one-page cover letter to tailwaggers.1990@yahoo.com

Associate Veterinarian wanted - Downtown Birmingham Veterinary Clinic, Full or part time. New graduate welcome. Contact Dr. David Schwartz, (MSU, 1977). 248-642-6144 or email dave@serious-sounds.com

Creekside Animal Hospital is privately owned small animal practice located in Macomb, Michigan. We are dedicated to providing old fashioned TLC enhanced by modern technology. Our clinic is about 5000sqf, with digital radiology, dental x-ray, laser therapy, ultrasound, in hospital laboratory (IDEXX) and pharmacy, with paperless practice manager software. We see dogs and cats, but if you are interested in learning about pocket pet or avian medicine, the owner can help you expand your interests. What you can expect in your work week: 20 minute well visits, up to 40 minute sick visit, with two Licensed Veterinary Technicians scheduled with you every day. Flexible scheduled days with a work week consisting of 32-40 hours (full time), every other half day Saturday. Benefits include competitive salary with 20% production, paid out monthly, medical/dental insurance, 401k with employer matching, CE allowance, uniform allowance, memberships and dues paid. New graduates are welcome. Part time or full time positions available. Email resume to creeksideah@outlook.com

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CLINICS FOR SALE

Charlevoix County, Michigan - Small Animal Veterinary Practice: 2,000 SF facility. Includes real estate. 2021 gross revenue over \$1.04M. 32% increase over 2020. Up 10% thru March 2022. (Code: MI4) Contact: PS Broker 800-636-4740 Email to: info@psbroker.com

Delta County, Michigan - Small Animal Veterinary Practice: 1,100 SF facility. Includes real estate. 2021 gross revenue over \$1.06M. 10% increase over 2020. High-demand area with almost no competition! (Code: MI7) Contact: PS Broker 800-636-4740 info@psbroker.com Emailto: info@psbroker.com

Solo small animal practice for sale in south central Mi. located equal distance from Ann Arbor, Battle Creek and Lansing. Well established grossing almost \$400,000/yr. with high-net, 40 hr. M-F work wk. with no emergencies. Includes 2.69 acres with attractive 3,844 sq ft practice and 3 plus bedroom apartment. Asking &500,000. Please e-mail (practice4sale@currently.com)

Well established companion animal practice for sale. Only 30 minutes from Detroit. Great schools, low crime in a rural setting with available boating, hunting, and fishing with easy access to major freeway and cultural activities 3,700 sq.ft. Clinic, 4 acres with 500 ft. frontage on major road. Well equipped with digital X-ray, surgical laser, and Idexx lab. Despite pandemic, grossed over \$558,000 in 2021. Owner retiring. Own it all for only \$500,000, with easy terms. Contact Dr. Fred Zydeck, Broker at 248-891-3934 (call or text), or fzydeck@aol.com

Well established small animal practice in growing suburb, 15 minutes from Ann Arbor. Well staffed and nicely equipped. Single Doctor Practice with 2021 gross of \$450,000. Located in a shopping plaza with a good assumable lease arrangement in place. Huge opportunity for growth. Great opportunity to be your own boss and practice your way. Owner must sell. Was \$475,000, now reduced to only \$250,000. Call or text Dr. Fred Zydeck, Broker at: 248-891-3934, or e-mail: fzydeck@aol.com

Macomb Township AAHA accredited hospital for sale grossing \$1M. In 2021. One and ¼ doctor practice. Fully staffed with 4 LVT's, 4 receptionists, long term employees. Fully equipped with the latest technology, no after hour emergencies. New residential area growing fast. Growth last year 15% and increasing steadily. No ancillary services, one million dollar gross is on service/inventory sales only! Owner willing to stay on for 6 months during transition (depending on closing date) and later as relief or part time associate. Win, win situation. Leased space with option to expand. Great visibility on main 4 lane highway. Asking \$950,000 terms negotiable. Earn over \$200,000 per year after debt service, with tremendous upside potential. Contact Dr. Fred Zydeck, Broker at 248-891-3934 (call or text), or e-mail: fzydeck@aol.com

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Are you ready to buy or sell a veterinary practice? Valuations, consultations. Buying or selling, I can help. Call or text Dr. Fred Zydeck, Broker, at: 248-891-3934 or email: fzydeck@aol.com

NEWSLETTER ADVERTISEMENT POLICY

In order to preserve the educational and informative purpose of the SEMVMA newsletter, the SEMVMA council adopts the following policy regarding advertising. Ads should be submitted to Barb at adminsemvma@semvma.

Practices or businesses with a common owner shall be treated as one business or practice for the purpose of this policy (referred to as "Common Owner Business or Practice"). A common owner is a person or entity which owns 5% or more of an entity or practice. Shareholders or sole proprietors of an entity or practice shall be considered an owner along with the entity that holds an interest in the business or practice.

Corporate ¼ page ads are limited to one business, owner or corporation for each issue of the SEMVMA newsletter. This is in the interest of having the newsletter inform the association and not overwhelm them with ads. The SEMVMA council may modify or waive the application of this policy on a case by case basis at the discretion of the council.

Ads will run only once unless a request is submitted to the Administrative Secretary to run longer. Classified ads are \$15 for 60 words or less and \$25 for 61–100 words. Corporate ¼ page ads are \$135 per issue or \$500 for four issues. Payment is due at the time of the initial ad placement.

SEMVMA Members interested in providing Relief Veterinary Services can advertise in the newsletter at no charge. The classified ads must follow the same guidelines regarding number of words and deadline restrictions as all other classified ads. If you are a SEMVMA member interested in placing a classified ad, please contact Barb at 888-SEMVMA-5 or www.adminsemvma@semvma.com. Newsletters are published quarterly: on March 15th, June 15th, September 15th and December 15th. All ads should be submitted to the SEMVMA office by the 15th of the

month preceding publication.

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